Quantum oil launch for Volkswagen Group



Background

Volkswagen Group had changed their engine oil supplier for their 'Quantum' all-makes range.

The oil range was re-engineered to a higher specification in order to meet the requirements of a wider range of engines and therefore increase sales. We were tasked with creating launch materials, labelling, packaging and point-of-sale with a new over-arching brand look and feel and naming the premium grade oils' technical characteristics. We suggested that all of these new oils demonstrated superior flow characteristics which we called '**Quantum Flow**'

Quantum Flow graphic representation

The premium oils within the range have very low viscosity. We named this characteristic 'Quantum Flow Extreme Technology'

In execution, it becomes



The registered trademark represents the speed at which the oil reaches salient parts of the engine – important in stop/start engines.



Oil labels



GEX Fully synthetic engine oil

Specifications ACEA C3 API SN/SM/CF

Approvals BMW Longlife-04 Porsche A40 Renault RN0700/RN0710 VW 502 00/505 00/505 01

Recommendations Fiat 9.55535-S2 Ford M2C917-A MB 226.5/229.31

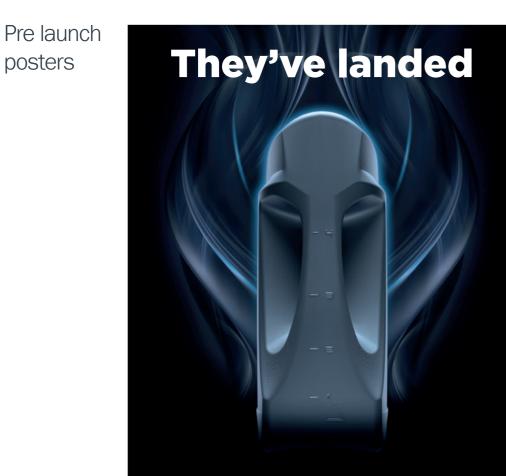
GERMAN TECHNOLOGY. MADE IN BRITAIN.





Teaser theme in the guise of a dashboard warning message for various digital applications





They come from Quantum



They've landed

and they're invading TPS



We were asked to name Quantum's innovative 'oil in a box' product.

Our suggestion was the 'Qube'.

However, after a legal search, it was discovered that the name had already been trademarked by another manufacturer.

We created this device to compensate a little for our disappointment.



Display stand

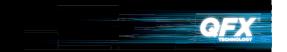




Launch brochure

A Quantum Leap





Our NEW Quantum engine oil range has been engineered and approved by manufacturers, to meet the demanding standards and specification requirements for the UK vehicle market.

The extended range of Quantum engine oil now covers 97.7% of the UK ever more exacting to satisfy most makes and models or specialise that those requirements are met to in a particular marque.

lubrication, we are proud to introduce Number) look-up service ensures QFX[®] Technology to our engine oils. QFX[®] is proven to enhance the performance of vehicle engines while for the appropriate application. For offering increased levels of protection more information visit quantum. against wear, particularly at low temperatures. See overleaf for details.

As lubricant specifications become vehicle parc*, making it the ideal choice manufacturers' requirements for their for your workshop, whether you service engines, it is increasingly important ensure both performance levels and warranty protection are maintained. Utilising the latest advances in engine Our online VRN (Vehicle Registration you can confidently select the correct OEM-approved products thetradepartsspecialists.co.uk

> Quantum lubricant manufacturing facilities have gained ISO 9001, TS 16949, AS 9100, ISO 14001 and OHSAS 18001 accreditation, giving our customers total confidence that our product quality is maintained to meet the standards specified by vehicle manufacturers.

Quantum Flow Extreme Technology





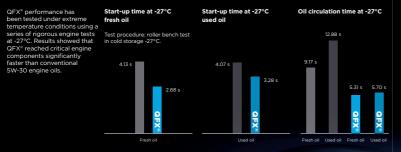
Extremely good engine oils for extreme conditions

*Data source 2016 for Licensed vehicles and new registration, produced by Department for Transport.

QFX® has been developed for the demands of modern engines. QFX® works hard in all conditions to provide performance advantages when compared to regular engine oils.

Carefully developed

4



Conventional, fuel-economy 5W-30 engine oil

Quantum Longlife III 5W-30 with QFX[®] Technology

s = second

Tested to extremes

-27°C

Rigorously tested

Engine tests have shown that not only will QFX* offer better cold starts and reliability, it also helps by up to 1.7% compared to an SAE 5W-30 fuel-conomy oil. 0.47% 02%

Convincing results

Viscosity increase after Engine tests showed the 100 hrs increase in viscosity for new to used oil was significantly lower with QFX* in comparison to the equivalent viscosity in a conventional oil, which means better protection and improved 107.2mm²/s performance throughout the life of the oil. 80.9mm²/s 68.8mm²/s Fresh oil Used oil Fresh oil Used oil

> QFX® keeps performing – with a viscosity increase of 38% less than a conventional oil.

QFX[®] Technology in summary:

 Excellent oxidation and thermal stability give increased oil life and improved overall performance

 Better low temperature flow, leading to easier cold starts and reduced wear during the start-up period

 Advanced base oil technology helps reduce fuel consumption

 Outstanding oil film strength leads to reduced engine wear throughout the entire oil change interval

5

The range

Quantum - a comprehensive new range of Quantum Longlife III Quantum Longlife II Quantum Platinum Plus Quantum Platinum fully synthetic and semi-synthetic engine oils 5W-30 0W-30 5W-30 5W-40 available in convenient pack sizes. with QFX[®] Technology with QFX® Technology with QFX® Technology For further product information speak to vour local TPS Centre. Fully synthetic Fully synthetic Fully synthetic Fully synthetic A premium high-performance low-ash engine oil specifically designed for petrol and diesel engines with particulate filters, An ultra-high performance fully synthetic, fuel-efficient engine oil, specially developed A premium high-performance low-ash engine oil specifically developed for petrol A premium high-performance low-ash engine oil developed for petrol and diesel engines, especially developed for long-life engines, diesel engines with particulate for long-life service intervals in VW group for passenger cars and light commercial vehicles. Manufactured using Quantum QFX technology. Suitable for use in any vehicle where ACEA C3 is the requirement. engines. Recommended for R5 and V10 TDi models. For petrol and diesel engines with filters, and engines with turbochargers. service intervals and vehicles with diesel particulate filters. Designed for passenger Designed for passenger cars and light commercial vehicles. Manufactured using cars and light commercial vehicles. or without pump injector technology. Uses Manufactured using Quantum QFX® modern extended-drain additive technology Quantum QFX[®] technology. Suitable for use in any vehicle where ACEA C3 is the technology. Suitable for use in any vehicle and provides the highest performance even Should only be used in diesel engines where ACEA C3 is the requirement. Should in the harshest climates. Excellent cold running on low-sulphur fuel. requirement. Should only be used in diesel only be used in diesel engines running on starting and low oil consumption. engines running on low-sulphur fuel. low-sulphur fuel. Specifications Approvals VW 503 00/506 00/506 01 ACEA C3 API SN/SM Specifications ACEA C3 Specifications ACEA C3 API SN/SM/CF Recommendations Approvals BMW Longlife-04 GM dexos2™ (D20214GL156) Approvals BMW Longlife-04 BMW Longlife-01 FE Approvals BMW Longlife-04 Porsche C30 VW 504 00/507 00 VW 502 00/505 00/505 01 Porsche A40 Renault RN0700/RN0710 Recommendations Fiat 9.55535-S3 VW 502 00/505 00/505 01 Recommendations Fiat 9.55535-S3 Ford M2C917-A GM-LL-A-025/GM-LL-B-025 Recommendations Ford M2C917-A Fiat 9.55535-S2 MB 229.51 MB 229.51/229.52 Ford M2C917-A MB 226.5/229.31 PLATINUN LONGLIFE III LATINUM LONGLIFE II 0W-30 5W-30 QEX OF Fully synthet 5 litre 🖯 5 litre € **OUGINIO** <u>OUGINIUM</u> **OUGINUM**

Quantum Synta C-4 5W-30	Quantum Synta C-2 5W-30	Quantum Synta Eco-B 5W-20	Quantum Synta-Z 5W-30	Quantum Synta 10W-40
Fully synthetic	Fully synthetic	Fully synthetic	Fully synthetic	Semi-synthetic
A premium high-performance, fuel-efficient engine oil for modern passenger cars and light commercial vehicles with or without long-life service intervals. Specially formulated for vehicles with dissel particulate filters and turbochargers, dellwaring optimum cold starting, lower oil consumption and reduced exhaust emissions. Especially suitable for Renault and Mercedes-Benz. Can be used in any vehicle where ACEA AC4 is the requirement, and should only be used in diesel engines running on low-sulphur fuel.	A premium high-performance, fuel-efficient low-sah engine oil specifically developed for PSA diese lengines with particulate filters and turbochargers. Designed for cars and light commercial vehicles fitted with exhaust after-treatment devices, providing excellent fuel efficiency. Also suitable for many Japanese models where ACEA C2 is specified. Should only be used in diesel engines running on low-suiphur fuel. • Low SAPs formulation for optimum exhaust after-treatment compatibility • Excellent wear protection	An ultra-high performance, highly fuel- efficient multigrade engine oil specially developed for Ford EcoBoost petrol engines. Optimum cold starting and low oil consumption. Low viscosity gives significant benefits in terms of fuel economy and exhaust emissions. Alco provides avcellent long drain capability, wear protection and cold temperature performance. • Specially designed for Ford EcoBoost engines • Excellent fuel economy • Good cold-start performance	An ultra-high performance, extremely fuel- efficient fully synthetic engine oil, especially designed for use in Ford petrol and Duratorq diesel engines. Offers optimum cold starting and lower oil consumption together with excellent long drain capability, wear protection and cold temperature performance. • Especially suited for Ford diesel engines • Good fuel economy • Excellent wear protection Specifications	A high-performance, semi-synthetic oil formulated to deliver low oil consumption in passenger car and light commercial petrol and diesel engines. Not suitable for engines fitted with diesel particulate filters. • Suitable for petrol and diesel engines including direct injection and turbocharged • Good viscosity stability at all temperatures ensures all year performance • Good war protection Specifications ACEA A3/B4
 Optimum compatibility with particulate filters and exhaust catalysts 	 Improved fuel efficiency, up to 2.5% better than standard oils 	Excellent wear protection	ACEA A1/B1 ACEA A5/B5	API SN/CF
 Suitable for petrol and diesel engines 	Suitable for both petrol and diesel engines	Specifications	API SL/CF	Approvals
Excellent wear protection	Specifications	ACEA A1/B1 API SN	Approvals	VW 502 00/505 00
Specifications ACEA C4	ACEA C2 API SN/SM/CF	Approvals	Ford M2C913-D Jaguar Land Rover STJLR.03.5003	Recommendations Fiat 9.55535-D2/G2
Approvals	Recommendations	Ford M2C948-B	Recommendations	MB 229.3/229.1 PSA B71 2300
Renault RN0720	Fiat 9.55535-S1 Iveco 18-1811 Classe SC1	Recommendations Chrysler MS 6395	Chrysler MS 6395 Ford M2C913-C/M2C913-B/M2C913-A	Renault RN0700/RN0710
Recommendations MB 226.51	PSA B71 2290	Ford M2C925-B/M2C925-A	Vieco 18-1911 Classe 51/52 Iveco 18-1911 Classe 51/52 Jaguar M2C913-B Renault RN0700	

Convenient quantities



pull-up spout for easy pouring.

A full range of pack sizes is available 1 litre to cater for the needs of all sizes

of workshop. All Quantum oils are A 1 litre plastic bottle with standard available in 1L, 5L, 20L and 208L sizes, cap, ideal for top-up purposes. and are also available for bulk deliveries from 500 litres, with the following 5 litres exceptions:

- Longlife II OW-30 (5L and 20L only) - Synta-Z 5W-30 (not available in 1L) - Synta 10W-40 (not available in 1L)

208 litres

For larger outlets and service centres, the 208 litre size makes absolute sense in terms of value and convenience.

Bulk deliveries

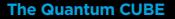
Quantum 5 litre plastic bottles feature a For quantities of 500 litres or more, where suitable facilities exist.

The Quantum CUBE offers a reliable and controlled anti-glug pour and has a collapsing inner bag, ensuring maximum drainage of the product without air ingress, resulting in minimum waste and spills. Taps will need to be ordered separately.

· Efficient and convenient space-saving storage solution Stand and dispensing tap (supplied separately) • Reduced waste disposal costs - 98% recyclable

The Quantum CUBEstand

For larger, busier garages and workshops, our robust Quantum CUBE storage stand holds up to six Quantum CUBES on a very small, space-saving footprint. Choose the Quantum specs and grades to suit your regular service requirements - the right oil, on tap, whenever you need it. Non-glug taps and integral drip tray for maximum convenience.



20 litres

Introducing the new, revolutionary 20 litre CUBE. This 'bag-in-box' concept offers a smart alternative to rigid plastic bottles and is highly eco-friendly, as well as being much easier to store and use than conventional 20 litre drums.





NEOIL

